

Set	Items	Description
S1	838	TECHNOLOGY()ENABLED() (SALES OR SELLING)
S2	0	CLEAR()WITH() COMPUTERS
S3	485	CLEAR(2N) COMPUTERS
S4	25	S1 AND S3
S5	17	S4 NOT PD>970619
S6	9	RD S5 (unique items)

? t s6/6,ti,pd/all

6/6,TI,PD/1 (Item 1 from file: 16)
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06734527 SUPPLIER NUMBER: 06740986
 CWC previews Signature PlusT 4.0-a completely integrated and tailorable
technology-enabled selling system.
 March 5, 1997
 WORD COUNT: 1233

6/6,TI,PD/2 (Item 2 from file: 16)
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06568101 SUPPLIER NUMBER: 06568102
 CWC and Volvo GM Heavy Truck Release "TruckMatch" Windows-based,
 interactive selling tool distributed to over 200 dealerships.
 Dec 9, 1996
 WORD COUNT: 534

6/6,TI,PD/3 (Item 3 from file: 16)
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06401887
 CWC and Alternate Realities Introduce VisionDome: Virtual Reality walk-in
 kiosk with 3D graphic, high-definition video.
 Sep 10, 1996
 WORD COUNT: 362

6/6,TI,PD/4 (Item 4 from file: 16)
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06401886
 CWC draws 125 Fortune 500 Execs to Mankato for Technology Seminar; During
 Sympose 1996 Business Leaders will Discuss **Technology-**
Enabled Selling.
 Sep 10, 1996
 WORD COUNT: 371

6/6,TI,PD/5 (Item 5 from file: 16)
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06170712

IBM's AS/400 division and CWC release new, interactive sales system; New version of 'PSAS' distributed to 2,000 salespeople and business partners.

May 6, 1996

WORD COUNT: 294

6/6, TI, PD/6 (Item 1 from file: 148)

DIALOG(R) File 148: (c) 1999 The Gale Group. All rts. reserv.

08716196 SUPPLIER NUMBER: 18341607 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Sales-force automation comes of age. (includes related article on how

Hewlett-Packard Co. Computer Systems Group implemented **technology-enabled selling** applications)

May 20, 1996

WORD COUNT: 2364 LINE COUNT: 00197

6/6, TI, PD/7 (Item 2 from file: 148)

DIALOG(R) File 148: (c) 1999 The Gale Group. All rts. reserv.

08594318 SUPPLIER NUMBER: 18190098 (USE FORMAT 7 OR 9 FOR FULL TEXT)

CWC Develops Windows95-based Sales System for RENAULT V.I.

April 15, 1996

WORD COUNT: 530 LINE COUNT: 00048

6/6, TI, PD/8 (Item 1 from file: 635)

DIALOG(R) File 635: (c) 1999 UMI. All rts. reserv.

0735492 96-94007

CWC and Alternate Realities introduce VisionDome

PUBL DATE: 960910

6/6, TI, PD/9 (Item 2 from file: 635)

DIALOG(R) File 635: (c) 1999 UMI. All rts. reserv.

0722278 96-80773

CWC debuts online, personalized spec sheet generator